

WEST-MEC PARTNERSHIP PRINCIPLES

West-MEC is committed to delivering on our mission of “Preparing students today for tomorrow’s careers.”

To realize this, we recognize and value the importance of strategic partnerships with business, industry and other community organizations.

West-MEC will establish strategic partnerships that are beneficial to both parties, recognizing the unique value each brings to the partnership. Priority will be given to those partnerships that are of greatest benefit to West-MEC students and programming.

The following partnership principles serve as a guide and help to ensure we achieve the best possible results.

West-MEC strategic partnerships will:

1. Align with West-MEC's mission, vision and values
2. Have the commitment of decision-makers from both parties
3. Demonstrate a mutual commitment of resources (Funding, Human Capital, Space, etc.)
4. Be driven and evaluated by measurable outcomes (Employment, Work Based Learning, Pathway Articulation, Credentials, etc.)
5. Require open and timely communication
6. Be evaluated on an annual basis to ensure outcomes are being achieved
7. Be promoted by both parties
8. Be celebrated by both parties



IMPRESSION

High-level conversations about West-MEC's mission and vision.

Ex: Initial meeting with new business in the West Valley or a visit with a legislator.



ENGAGEMENT

One or more actions in support of West-MEC's mission and vision.

Ex: Joining a program advisory council or participating in mock interviews.



STRATEGIC PARTNERSHIP

A robust, action-oriented relationship in support of West-MEC's mission and vision that is driven by West-MEC's Partnership Principles.

Ex: An articulated agreement with the Independent Electrical Contractors' Association that accounts for program donations, advisory participation, work based learning opportunities, credit for completion of West-MEC program, and a pathway through a paid apprenticeship and to employment.